

# Propane PRESS

Volume XXVII  
Winter 2004

An Informative Newsletter For Our Customers



*Dependable Propane Service  
Since 1936*

printed on recycled paper ♻️

## “What’s Up With Propane and Other Fuel Prices?”

Because you’re a valued customer, we wanted to talk with you about why the cost of all fuels, including propane gas, have been rising nationwide and why your home heating bills may be considerably higher this winter. Please be assured that we are as concerned about these price increases as you are. Wholesale propane prices have more than doubled from what they were last year. As a result, we and propane marketers across the country are paying more for our propane supply. We are working hard to obtain product at the lowest possible cost.

### SEVERAL FACTORS THAT WILL INFLUENCE PROPANE PRICES THIS WINTER:



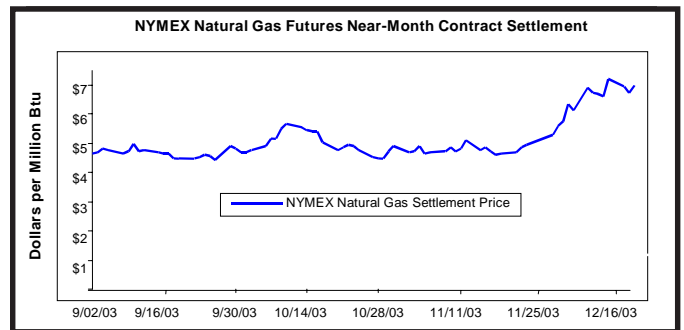
**Record high crude oil prices.** Crude oil prices have been the highest since the 1991 Gulf War and are not expected to drop soon. The price for a barrel of crude oil since summer 2002 has been around \$30, up from 1999’s \$15 per barrel.

**Record high natural gas prices.** Spot wellhead prices are twice as much as a year ago, and the natural gas industry is warning consumers of an average increase of more than 30% over 1999 bills. This affects propane prices, since 48% of domestic propane comes from natural gas plants.

**Low U.S. propane inventory levels.** While we have sufficient propane to meet demand, inventories are the lowest since 1996.

**Low propane imports.** Total U.S. propane imports have fallen over the last two years, largely due to rapidly growing markets in countries like Mexico and China. Imports, which mostly come from Canada, make up 10% of the U.S. supply.

**The nature of supply and demand.** While propane is produced year-round, residential demand for propane is highly seasonal. This seasonality causes inventories to increase when demand is low and decrease when demand is greater, as in the winter months. Additionally, because the demand for natural gas continues to grow for large-scale users, such as power generators, the supply of propane remains relatively constant. This unmet demand pushes the price of natural gas, and thus propane, up.



In order for us to remain as the number one propane service provider to you, our customers, it is important for us to “stay in touch.” We always want to know how we can better serve you. If there are any questions you have, any suggestions you can make, or any services you want us to add, please call us, write us a note, or visit our website and send an e.mail. We will do everything we can to accomodate your requests. Don’t forget to take advantage of the innovative products we also offer, such as our “Pre-Buy Program” and “Guaranteed Monthly Payment Plans,” which take the peaks out of those high monthly winter bills. And of course, by paying your bill with a major credit card, you can earn the bonus points they offer with your propane purchase. We’re number one, and we want to stay that way for you, so always feel free to contact us. Thank you for your business, and have a Happy New Year.



“Visit Us At Our Website”  
[www.deltaliquidenergy.com](http://www.deltaliquidenergy.com)

**Propane still provides the best value for millions of families who depend on it to heat their homes.**

According to recent U.S. Department of Energy statistics, propane is half the price of electricity per Btu. So even at its current higher price, safe, clean-burning propane gas is still your best value... keeping you and your family warm all winter long.

**WE GLADLY ACCEPT**



To comply with Proposition 65, the Safe Drinking Water and Toxic Enforcement Act of 1986, we are obliged to issue the following warning:

PROPANE contains chemicals known to the State of California to cause cancer or reproductive harm. State law requires us to warn you of the presence of these chemicals. Benzene, soot and formaldehyde are such chemicals. A trace amount of benzene may occur in propane, but will normally be consumed during combustion. Exposure through leaking gas is possible. Soot and formaldehyde, by products of burning gas, are minimized by proper combustion. Delta Liquid Energy encourages all of its customers to use propane safely. You should read and follow all use, care, and manufacturer instructions for propane appliances and equipment. Proper ventilation and frequent inspection of propane appliances and equipment are highly recommended.

**Our service technicians are available to check and adjust your propane gas appliances. A warning odor is added to propane so that leaks of unburned gas can be quickly detected. If a gas odor is detected, call us immediately.**

## SAFETY TIPS

**If you plan on putting your gas grill away for the winter, here are some easy steps to follow to ensure safe storage.**

- *If you are storing your gas grill outdoors,* keep the cylinder hooked up with the cylinder valve shut off.
- *If you are storing your gas grill indoors,* be sure the cylinder valve is always shut OFF; then disconnect the cylinder from the regulator assembly unit. Cover the disconnected with the dust cap.

**Store propane cylinders upright in a well ventilated area,** away from dryer or furnace vents or other sources of ignition, such as water heaters and furnaces.

## ENERGY-SAVING TIPS FOR YOUR HOME...

- ✓ You can save more than 10% on your water heating bill by reducing the temperature from the standard 140 degrees to 130 degrees.
- ✓ To extend your water heater's life and increase energy efficiency, drain it every six months to remove lime deposits and sediment.
- ✓ Install flow-restricting shower heads. You can reduce hot water usage by up to 50%.
- ✓ Repair leaky faucets. A leak that fills a coffee cup in 10 minutes wastes 3,200 gallons of water a year.



- ✓ Check the seal on your oven door. Gaps or tears in the seal will let heat escape and waste energy.
- ✓ Gas ranges with electronic ignition systems will use 40% less energy than a standing pilot system.



- ✓ Change your furnace filter monthly. Clean filters will save you money on your heating bill.



- ✓ Consider investing in a furnace thermostat timer that can save money by lowering your home's temperature when you are not at home.
- ✓ Protect against drafts around windows and doors by caulking and weather-stripping.

**PROPANE**  
EXCEPTIONAL ENERGY

DELTA LIQUID ENERGY



Presort Standard  
U S Postage  
PAID  
PERMIT NO 102  
Paso Robles CA

## Service Locations:

**Northern San Luis Obispo County**  
1960 Ramada Drive  
Paso Robles, CA. 93446  
(805) 239-0616

**S. San Luis Obispo and  
N. Santa Barbara Counties**  
3120 Cienega Arroyo  
Arroyo Grande, CA. 93420  
(805) 489-9071

**Santa Barbara County NEW LOCATION !!!**  
1130 A Mission Drive  
Solvang, CA. 93463  
(805) 688-4434

**Ventura County**  
1620 Lemonwood Drive  
Santa Paula, CA. 93060  
(805) 525-3311

**Antelope Valley**  
42165 North Sierra Hwy.  
Lancaster, CA. 93535  
(661) 940-3120

**Kern County**  
3400 Buck Owens Blvd.  
Bakersfield, CA. 93308  
(661) 323-2700

**Los Angeles County**  
11861 Branford Street  
Sun Valley, CA. 91352  
(818) 834-2511

**LA / Orange County**  
1040 Price Street  
Pomona, CA. 91767  
(909) 469-6756

**Tulare County**  
648 N. Farmersville Blvd.  
Farmersville, CA. 93223  
(559) 747-0618

**Call toll free in California (800) 325-8326**

[www.deltaliquidenergy.com](http://www.deltaliquidenergy.com)

IMPORTANT INFORMATION INSIDE !

