



*Dependable Propane Service  
Since 1936*

## “Pre-Buy Propane will take the guesswork away from exposure to potentially high propane prices this winter.”

Although the spring season has only started, now is the time to begin thinking about your propane costs for next winter. This past season, prices were affected by factors such as the oil strike in Venezuela, the power blackout in the Midwest and Northeast, a pipeline rupture in Arizona and other events, including widespread, unanticipated refinery outages, and cutbacks in production by OPEC.

What factors might cause propane to significantly increase this coming winter are not always clear. Demand for propane can increase as much as 50% from its summer low points to its peak during the heating season. For these reasons, we are preparing for the 2004-2005 winter season by negotiating with propane suppliers for our future requirements now. As a result of your “Pre-Buy” purchase, we in turn lay away propane gallons for delivery to your home beginning each October.

Delta Liquid Energy began the “Pre-Buy” program twelve years ago in order to provide our customers a simple way to guarantee themselves a known price during the winter months. Participating customers now enjoy the benefits of having a stable, reliable, and known cost of propane each winter. In the event propane prices are lower than your contract price, we credit you with the difference!

“We used the pre-buy program this past year on 600 gallons of propane. That one decision saved us between \$200-\$300 on our energy bill for the year. Delta Liquid Energy’s pre-buy program is the best, honest, save-your-hard-earned money choice available. There are no tricks, gimmicks or hidden fees. I simply purchased the propane in advance, and paid substantially less than if I bought it during the winter when the demand (and price) is higher. I will definitely be lined up early for the pre-buy this year.”

John D. Buerger  
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## Find out how the Delta Liquid Energy Pre-Buy program can help you save money next winter!



**Call us and we’ll be happy to assist you.**

All of our phone numbers are listed on the other side of this newsletter.

- √ Pre-Buy deliveries will begin on or after October 1, 2004.
- √ Pre-Buy purchases must be paid for in full on or before August 2, 2004.
- √ An optional *Monthly Payment Plan* is available for an additional \$25.00 set up fee.
- √ *Monthly Payment Plan* installments are to begin June 1, 2004.

### WE GLADLY ACCEPT



Available in 50 gallon increments  
Some restrictions may apply  
Limited quantities available

## IMPORTANT SAFETY TIPS...

**“What you should know about carbon monoxide.”**

### WHAT IS CARBON MONOXIDE?

Carbon monoxide (CO) is a colorless, odorless gas produced by appliances that are improperly installed or operated, and by common sources, such as automobiles. When inhaled, CO blocks the ability of blood to transport oxygen and can cause serious illness to you and your family. During winter, when furnaces are operating and houses are sealed, a buildup of carbon monoxide could be possible.

Exposure to small doses of CO over time can produce flu-like symptoms, including headache, fatigue, dizziness, nausea, vomiting, trouble thinking and concentrating, vision problems, shortness of breath and heart palpitations.

Exposure to large doses of CO leads to nausea, collapse and unconsciousness or death.

If you suspect CO poisoning is affecting your family, leave your home, and give us a call immediately.

### WHAT SHOULD I DO?

In order to avoid CO poisoning, it helps to occasionally do a visual inspection of your gas appliance venting systems. For example, an exhaust vent on the side of a house or above the roof may be blocked by a bird's nest, which can lead to CO exposure.

Check and see that your gas appliance vents are not blocked and are properly sealed. Visible soot in and around a vent cap can be an indication of improper combustion, leading to CO hazards. A defective or improperly vented gas appliance may expel exhaust fumes, including CO, into living areas. For added protection, CO detectors can be purchased from your local hardware or home improvement store.

If you suspect clogged vents or faulty appliance operation, give us a call. We'll be happy to give your appliance a free inspection and if necessary, repair the problem at a fair price. Remember, we're here to help.

**PROPANE**  
EXCEPTIONAL ENERGY

*To comply with Proposition 65, the Safe Drinking Water and Toxic Enforcement Act of 1986, we are obliged to issue the following warning: PROPANE contains chemicals known to the State of California to cause cancer or reproductive harm. State law requires us to warn you of the presence of these chemicals. Benzene, soot and formaldehyde are such chemicals. A trace amount of benzene may occur in propane, but will normally be consumed during combustion. Exposure through leaking gas is possible. Soot and formaldehyde, by products of burning gas, are minimized by proper combustion. Delta Liquid Energy encourages all of its customers to use propane safely. You should read and follow all use, care, and manufacturer instructions for propane appliances and equipment. Proper ventilation and frequent inspection of propane appliances and equipment are highly recommended.*

*Our service technicians are available to check and adjust your propane gas appliances. A warning odor is added to propane so that leaks of unburned gas can be quickly detected. If a gas odor is detected, call us immediately.*

HOW TO SAVE MONEY THIS WINTER ON PROPANE

Presort Standard  
U S Postage  
PAID  
PERMIT NO 102  
Paso Robles CA



## Service Locations:

**Northern San Luis Obispo County**  
1960 Ramada Drive  
Paso Robles, CA. 93446  
(805) 239-0616

**S. San Luis Obispo and  
N. Santa Barbara Counties**  
3120 Cienaga Arroyo  
Arroyo Grande, CA. 93420  
(805) 489-9071

**Santa Barbara County**  
1130 A Mission Drive  
Solvang, CA. 93463  
(805) 688-4434

**Ventura County**  
1620 Lemonwood Drive  
Santa Paula, CA. 93060  
(805) 525-3311

**Antelope Valley**  
42165 North Sierra Hwy.  
Lancaster, CA. 93535  
(661) 940-3120

**Kern County**  
3400 Buck Owens Blvd.  
Bakersfield, CA. 93308  
(661) 323-2700

**Los Angeles County**  
11861 Branford Street  
Sun Valley, CA. 91352  
(818) 834-2511

**LA / Orange County**  
1040 Price Street  
Pomona, CA. 91767  
(909) 469-6756

**Tulare County**  
648 N. Farmersville Blvd.  
Farmersville, CA. 93223  
(559) 747-0618

**Call toll free in California (800) 325-8326**  
[www.deltaliquidenergy.com](http://www.deltaliquidenergy.com)